

# MEMBERSPOTLIGHT

## Barnes Builders, Inc.

Are you nervous about hiring a General Contractor to build your new home or remodel your existing home or office? With the issue of so many contractors not standing behind their promises and making good on their contracts or failing to satisfactorily complete a job, your worries are over. Barnes Builders, Inc., has created a company where honesty, reliability and exceptional service is the standard. They specialize in providing premium customer care, quality workmanship and a 100% guarantee of customer satisfaction.

Barnes Builders, Inc., has been providing quality services to include building custom homes, room additions, garages, finished basements, kitchens, bathrooms, and commercial renovations in the Maryland area for 25 years. As a member of the Charles County Chamber of Commerce since 2006, they have partnered with many of its companies to further meet the customer's needs. Owner Terry Barnes says, "when I was young, I enjoyed being creative with drawings and building structures. When I was 13 years old, I built a seven-story tree house in the back yard. The top floor had an open deck with handrail all around, trap doors and many other

unique features. That was only the beginning of my building career. After graduating from high school, I attended a 4-year Apprenticeship Program, "Associated Builders & Contractors" in Annapolis, MD and continued to further my career working as a lead carpenter building custom homes and additions. In 1995, I established Barnes Builders, Inc., and have been fulfilling my passion to design and build ever since".

Terry meets with the customers to get an idea of what they are envisioning and then designs and draws their project to not only fit the need but to fit their budget as well. His creativity, knowledge of the field and attention to detail help create a stress-free experience for the homeowner.

Another service this business provides is insurance restoration due to fire, water and wind damage. This adventure has already led to the rebuilding of three new homes that were damaged due to fire in the past 6 months. Many other jobs due to floods, etc., have evolved in bathroom and basement remodeling



jobs as well. Barnes Builders works with the insurance adjusters and the homeowners to ensure the restoration jobs become a clean and healthy environment as well as provide the customer with a product that exceeds their expectations.

Barnes Builders, Inc., goes over and above to ensure that every client is not only completely satisfied but a great referral for future business! They are also members of the Southern Maryland Business Network and Charles County Business Network and enjoy networking as a means of obtaining referrals. Despite the hard times and the bad economy, this company has been blessed with a constant flow of work. Their respected reputation from past customers becomes their source of advertisement for potential new customers.



*For more information, visit their website at [www.barnesbuildersinc.com](http://www.barnesbuildersinc.com) or contact them at 301.374.9059 if you are interested in obtaining a free estimate.*